



# MGMA NEWSLETTER

September 2019 Issue



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## Workshop and Training

Myanmar Garment Manufacturers Association (MGMA) and Foreign Trade Association of German Retailers (AVE) are working together to enhance the development and progress of the garment sector in Myanmar. To reach these goals 7 Working Groups are installed, composed of Executive Committee Members and MGMA members, supported by MGMA office team. With the assistance of AVE the following workshops and trainings were held on 3<sup>rd</sup> to 7<sup>th</sup> of September 2019 at MGMA office.

1. Human Resources (HR) Development Planning Workshop
2. Workshop with MGMA Organizational Support staff Members
3. Moderation/facilitation workshop for MGMA ECs and Staffs
4. Meeting and Workshop for Working Group of Social Compliance
5. Meeting and Workshop for Working Group of Info Tech Hub and Skill Development
6. Induction and Teambuilding Workshop for MGHRDC





## Donations by member companies of MGMA for victims of flooding

On September 13, 2019, member companies from MGMA donated money and clothing to **"Free Funeral Service Society (FFSS)"** to help those who were suffering in the flooded areas in Myanmar. Total amount of donation is 1, 500, 000 MMK and total value amount of clothing is 8, 215, 450 MMK.



The following member companies' from MGMA donated for flooded areas –

- Garment & Process Global Co., Ltd.
- Hanjen Garment Co., Ltd.
- Mingalar Sumbiri Garment Co., Ltd.
- Myanmar Wise Pacific Apparel Yangon.
- Asia Vista Garment
- Thong Thai Textile Myanmar Co., Ltd.
- Opal Int'l Co., Ltd.

## MGMA member factories displayed their 'Made in Myanmar' products at Apparel Sourcing Fair in Paris



Apparel Sourcing Paris is the biggest garment sourcing show in Europe with more than 600 exhibitors from all over the world. It offers a wide and consistent sourcing for clothing: knitwear, casual wear, sportswear, outerwear and corporate wear. As representative of Myanmar, MGMA member factories displayed their 'Made in Myanmar' products at Apparel Sourcing Paris.

The participation of five producers from Myanmar at the fair was supported by CBI, the Center for the Promotion of Imports from Developing Countries, Netherlands. The companies from Myanmar are part of the CBI programme "Time for Transition – Garments Myanmar" that focuses on supporting companies to start exporting directly and to become self-sufficient. The project is also focusing on developing capacity and skills in Myanmar, in cooperation with MGMA.



The following companies lead by U Myint Soe (Chairman of Myanmar Garment Manufacture Association) demonstrated the product variety from the emerging markets and developing countries:

1. Maple Trading Co., Ltd
2. Shwe Sakar Garment Factory
3. Shweyi Zabe Garment Manufacturing Co., Ltd.
4. Thiri Sandar Garment Co. Ltd
5. Chindwin Banner Co. Ltd

## **UMFCCI 100th Anniversary “UMFCCI Centennial International Expo 2019” Event**



Union of Myanmar Federation of Chambers of Commerce and Industry (UMFCCI) held its 100th Anniversary Event as “UMFCCI Centennial International Expo 2019” at Fortune Plaza (Myanmar Expo), from 20th to 22nd September 2019. In the event, the second Vice-President of The Republic of the Union of Myanmar, U Henry Van Thio, the Prime Minister of Yangon, U Phyo Min Thein and The President of UMFCCI, U Zaw Min Win were been delivered speech. All the exhibitors are partner associations of UMFCCI and displayed their products. MGMA was represented with their exhibitors at the “Myanmar Garment Pavilion” with a total of 12 members’ factories. These factories are trying to achieving the products of “MADE in MYANMAR”.





The purpose of the exhibition is to show, that the private sector is supporting the economic development of the country, so that it can enable local and foreign entrepreneurs to establish their own business. Hence allowing Myanmar products to penetrate international markets; and giving access to high quality imported goods from abroad.



The Myanmar Garment Manufacturers Association (MGMA) is one of the 12 member showrooms of the Union of Myanmar Federation of Chambers of Commerce and Industry (UMFCCI). Each of the showrooms was represented by 12 members of MGMA. Members of the company that participated in the exhibition presented Myanmar Products (MADE in MYANMAR).

The following are member factories that display in the event.

- |   |   |
|---|---|
| <ul style="list-style-type: none"><li>• Golden Shine &amp; Seo Ho International</li><li>• Myanmar Golden Heart Co., Ltd.</li><li>• Sun Flower Lace Co., Ltd.</li><li>• Thiri Sandar Garment &amp; General Trading Co-Op Society Ltd.</li><li>• Textile Palace Co., Ltd.</li></ul> | <ul style="list-style-type: none"><li>• KPH Manufacturing Co., Ltd.</li><li>• Panda Textile Co., Ltd</li><li>• Sweety Bras, Panties &amp; Underwears</li><li>• Y&amp;P Sewing Machine &amp; Parts</li><li>• Suyuei Co.,Ltd</li><li>• Absolo</li></ul> |
|---|---|

## Discussion on the export and investment of garments sector between Korea and Myanmar



Korea Federation of Textile Industries (KOFOTI), Korea Garments Association in Myanmar (KOGAM) and MGMA hold a meeting on 3<sup>rd</sup> October 2019 at the MGMA office. Objective of the meeting was to discuss the possibility of exporting textiles from Korea and investing in the Myanmar garment sector.



## 2<sup>nd</sup> World Textile Merchandising Conference

The 2<sup>nd</sup> time World Textile Merchandising Conference 2019, organized by China National Textile and Apparel Council, was held from 27<sup>th</sup> to 28<sup>th</sup> September 2019 in Kegqiao, Shaoxing, Zheliang Province of China. The theme of the conference is “Win-Win Cooperation and Responsible Development”.



With the theme based on “Technology Driven, Open Collaboration, Fashion Transformation” and the concept of “mutual consultancy, joint construction and shared benefits”, the World Textile Merchandising Conference 2019 offers delegates connectivity and mutual-benefits through this global industrial cooperation platform, to have extensive discussion, develop network and transform ideas into cooperative actions.

As representatives of Myanmar, U Kyin Tun, U Aung Myo Hein and U Thein Pe Win of MGMA’s CEC and EC were participated in 2<sup>nd</sup> World Textile Merchandising Conference 2019.

## International Garment 25<sup>th</sup> Anniversary VIP Event and Round Table Discussion

International Garment 25<sup>th</sup> Anniversary VIP Event and Round Table Discussion was celebrated at National Exhibition and Convention Center (NECC), Shanghai, China on 15<sup>th</sup> September 2019.



The opening ceremony, round table discussions, group discussions, Working Group meetings were held in this event. Daw Khine Khine Nwe (General Secretary) and U Aung Myo Hein (Central Executive Committee) attended the Meeting as representatives of the Myanmar delegation at the International Garment 25th Anniversary VIP Event and Round Table Discussion.



## **For the signed contract before Township Conciliation Body, there is no time limitation in Labor Law**

At industrial Zones in Hling Thar Yar Township where many garment factories are running, labor strikes are happening again starting from August 2019. Workers and basic labor organizations backs by labor unions and activities used to go on strikes blocking their factories' gates. The workers use blocking the factories' gates as tactic to put pressure on the employers for their interest demands. In this way, the employers are forced to sit many times at the negotiation table in Township Conciliations Body until the workers' demands are complied with. In this situation, the employers tend to comply with the workers' demands without taking into account the following;

- increase of labor cost because of complying with the workers' bonus demands
- period of continuous negotiation in aftermath of the labor strike
- management reform that the employer should consider because of the labor strike

Therefore, the employers make contract with the workers in Township Conciliation Office without carefully consideration and calculation on the facts the agreed. In this regard, the problem is that there is no provision in labor laws for the term of the contact made in front of Township Conciliations Body. The employers should be aware of it when they sit negotiation table at the Township Conciliations Office.

According to Chapter (7) of the 2012 Settlement of Labor Dispute Law, the relevant parties may agree to amend the decision of the Arbitration Body or Arbitration Council after 90 days from the day of coming into force. However, there is no provision for the term of agreement contract made in front of Township Conciliations Body. The employers should be aware of it when they sit negotiation table at the Township Conciliation Office.

It is strongly recommended that the employers should not comply with the workers' demands that the employers cannot afford for long term, in the expectation of that production can be increased easily because of the bonuses. The factory, the agreement contract was made in this way, is likely to have another labor strikes in 6 months with the workers accusing the factory for breaking the contract.

It is strongly recommended that non-long-term rewards remain in line with the expectation that productivity will be boosted. In some factories that used that way, after within 6 months and 1 year, workers would be strike out to employers for accused of breaking a contract.



## UPCOMING EVENTS

### Meeting & Conference

Sr.	Description	Date	Place
1.	3 <sup>rd</sup> Myanmar Textile Summit 2019	30-31 Oct 2019	SEDONA Hotel, Kabar Aye pagoda road, Yangon.
2.	6 <sup>th</sup> MGMA Factory Award Dinner	2 <sup>nd</sup> Nov 2019	Melia Hotel, Kabar Aye pagoda road, Yangon.
3.	The 8 <sup>th</sup> Myanmar International Textile and Industry Exhibition	1-4 Nov 2019	Yangon Convention center (Inya Lake Hotel Compound)

### Training

Sr.	Title	Date	Place
1.	Employment and Child Labour DOs and DON'Ts	19 <sup>th</sup> Oct 2019, 1:30PM to 4:30PM	1 <sup>st</sup> Floor, Dakkhina Building, Insein GTI Compound.
2.	Preparing for Audit	26 <sup>rd</sup> Oct 2019, 9:30PM to 5:30PM	

## NEW MEMBERS IN SEPTEMBER 2019

Number of New Factories in September 2019

Country	No. of Factories
China	5
Korea	0
Myanmar	1
<b>TOTAL</b>	<b>6</b>

## MEMBERSHIP UPDATE AS September OF 2019-09-30

Status	Country	No. of Factories
Active	Myanmar	112
	Chinese	227
	Korea	64
	Japan	19
	Others	136
Inactive	All	(89)
<b>TOTAL (Active)</b>		<b>558</b>

## Sponsors to MGMA's 6<sup>th</sup> Factory Award Dinner 2019



Concurrent with:



**1-4 November 2019**

Yangon Convention Center, YCC [ Inya lake hotel compound ]

### Leading trade shows tailored for Textile & Garment Industry in ASEAN

The 8th Myanmar International Textile & Garment Industry Exhibition (MTG) concurrent with Myanmar International Textile & Apparel Accessories Exhibition (MitaTex) and Myanmar Int'l Textile Printing Industry Exhibition (Myanmar TEXPRINT) were held from Nov. 1st - 4th at Yangon Convention Center (YCC).

Yorkers has been a leader in organizing exhibitions & trade fairs in ASEAN and South Asia over three decades. Textile & Garment industry event is the most successful industry event we have set up. Textile & Garment-flagship has spread all over the several important manufacturing markets, listed as DTG in Dhaka, Bangladesh, CTG in Phnom Penh, Cambodia, MTG in Yangon, Myanmar, TTG in Taipei, Taiwan and VTG in Ho Chi Minh City, Vietnam.

These exhibitions are not only the leading access for new machineries, equipment and technologies but also the most important tradeshow platform for the local market. That's why we have a strong relationship with international manufacturers who trust us as the best platform to enter the new market.

With great support from the global exhibitors, we are proud to report that there were 135 internationally renowned brands from 13 countries chose MTG, MITATEX and Myanmar TEXPRINT 2019 to be the gateway to join this emerging market.

MTG 2020 will be held from 28-31 August.  
We are looking forward to meeting you in MTG 2020.



[www.chanchao.com.tw/MTG](http://www.chanchao.com.tw/MTG)

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