



FULL SERVICE MANUFACTURE (FOB) TRAINING

**10 training days over five months:
January, February, March, May, June 2016**

**A training for Decision Makers in
Locally Owned Factories:
Owners and General Managers**

The 10 module course aims to equip Factory Owners and Managers with the necessary skills to build up the service levels in their factories, enabling them to compete in international markets.

The course explains each step in the Full Service Manufacturing process, the Human, Physical and financial resources required. Practical training will be given including: recruiting staff, business skills and pre-production processes and production planning.

Participants will assess their businesses from market to shipment, to produce a Business Growth Strategy and Marketing Strategy, enabling them to attract both business and financing.

Cost \$500

**Venue:- Jasmine Palace Hotel,
No.341 Pyay Road Sanchaung Township Yangon**

Please send an E-mail confirmation to:-

Sue Tym – Garment Sector Specialist

E-Mail:- suzanne.tym@pyoepin.org

Or: **Hla Kay Thi- Project Development Manager MGMA**

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**Introduction to
Full Service
Manufacturing
(FOB)**

Business Toolkit

**Pre-Production
Process &
Merchandising**

**Production
Planning,
Procurement &
Purchasing**

**Logistics & Process
Documentation,
Communication,
Language & I.T**

Audits & Quality

Business Planning

12th/13th January

10th/11th February

10th/11th March

11th/12th May

14th/15th June



The training will be led by Sue Tym, Garment Sector Specialist at Pyoe Pin, and Steve Clelland, Team Leader for the Project Management Unit for the implementation of the 10-year strategy.

Sue Tym has a BA (Hons) degree in Fashion and Marketing. She has a long career in the garment Industry starting in 1994 as a **Garment Technician**, working her way up to **Technical Manager** leading 20 Staff through the pre-production process. She has worked with EU companies such as **H&M, M&S, Arcadia, Top Shop, Dorothy Perkins, Miss Selfridge, BhS, Kookai, Principals, KappAhl, Lindex and Primark.**

In recent years she has been lecturing in **Technical Fashion** on the **Northumbria University Fashion Design BA(Hons) course.** This has included pattern cutting, technical sheets, CAD/CAM grading, lay planning and garment construction.

Sue has also carried out **business assessments** and has experience in drawing up **Business Growth Strategies, Business start-up Plans and Industry Strategy.**

- **Garment Manufacture**
- **Professional and Business skills training**
- **Critical Path Management**
- **Technical management**
- **Organisational needs assessment**
- **Marketing**

Steve Clelland has more than 30 years' experience in the garment and textile industry, starting in 1983 in **Knitwear, Light Sewing, Tailoring, Hosiery & Textile Processing**, rising to **Director Level** in various suppliers. He owned a **Corporate Wear** business supplying to prestigious UK brands such as **British Airways, Volvo and BMW.**

With the demise of the UK garment industry in the late eighties, Steve assisted in the divestment of UK manufacturing, and then led a team to **build and source manufacturing** from **Eastern Europe, Near and Far East.**

He has supported building and developing growth in emerging markets in **Morocco, Sri Lanka, Cambodia, Vietnam, China, Russia, Belarus, Bulgaria, Czech Republic and Slovakia.**

Steve has supplied many customers including **M&S, Next, El Corte Ingles, Viyella and Benetton, Retailers; Asda, Tesco, Lidl and Makro.**

- **Garment Manufacture**
- **Production Management**
- **Sourcing Process**
- **Emerging Market Development**
- **Procurement**
- **End to End Supply Chain**

Supported by H&M, a global brand with over 3900 stores worldwide.

H&M is committed to supporting the development of the Myanmar Garment Industry which includes contributing to the capacity building of local suppliers through these trainings.

Other training contributors include:

H&M, TUV Süd, Think in English; business communications trainers, Auditing, Financial and Technology specialists, International Shipping Company, International PLM and CAD/CAM specialists.

